

BEFORE THE BOARD OF COUNTY COMMISSIONERS
FOR TILLAMOOK COUNTY, OREGON

SITTING AS THE BOARD OF THE SOLID WASTE SERVICE DISTRICT

In the Matter of Increasing Customer Rates)	
for Solid Waste Disposal for Solid Waste)	ORDER #22-_____
Collection Franchisee, Walker Waste)	
Solutions, dba City Sanitary Service)	SWSD #22- _____

This matter came before the Tillamook County Board of Commissioners, sitting as the governing body of the Solid Waste Service District (SWSD), on May 25, 2022, at the request of David McCall, Solid Waste Program Manager.

The Board of Commissioners, being fully apprised of the representations of the above-named person, and the records and files herein, finds as follows:

1. Walker Waste Solutions, dba City Sanitary Service has requested to increase rates charged by a collection franchisee to their customers.
2. Customer rates for this collection franchisee were last adjusted in Board Order #21-021, SWSD #21-002.
3. The Tillamook County Solid Waste Advisory Committee recommended at their meeting on May 10, 2022 that the requested rate increases be approved.
4. The Tillamook County Board of Commissioners finds that the proposed rates will be just, fair, reasonable, and sufficient to provide the proper service to the public.

NOW, THEREFORE, IT IS HEREBY ORDERED that:

5. The City Sanitary rates as outlined on Exhibit "A" become effective July 1, 2022.

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DATED this 25th day of May, 2022.

THE BOARD OF COMMISSIONERS
FOR TILLAMOOK COUNTY, OREGON

	Aye	Nay	Abstain/Absent
_____ David Yamamoto, Chair	_____	_____	_____/_____
_____ Erin D. Skaar, Vice-Chair	_____	_____	_____/_____
_____ Mary Faith Bell, Commissioner	_____	_____	_____/_____

ATTEST: Tassi O'Neil
County Clerk

APPROVED AS TO FORM:

By: _____
Special Deputy

William K. Sargent, County Counsel



3/31/2022

Dear Tillamook County Commissioners,

City Sanitary Service would like to thank you for allowing us to serve the citizens of Tillamook County for another year. We had a profitable 2021 in part due to another busy year for construction drop box work and an increase in overall customer count. City Sanitary Service remains a financially healthy business. Looking to the future we are requesting a rate increase of 5% for residential, commercial and drop box trash rates to keep up with increased fuel and dump fee rates. This will keep us in the allowable profit margin range and help us to keep up with anticipated inflation, labor, and supply cost increases. The base rate for weekly residential service would go from \$20.00 per month to \$21.00 for one can picked up weekly at the roadside.

City Sanitary Service took over operations of Oceanside Sanitary Service at the start of 2021. Ken and Nonda Zwald along with their employees provided excellent service to the people of Oceanside. We have continued to keep up their high standards while expanding the service options for the people in that area. Customer feedback has been positive. This year we plan to make a few small changes to bring rates and service types in the Oceanside area closer in unison with all of our Tillamook County customers. We plan to purchase at least one new truck in 2022 and hopefully, after years of waiting, update the interior of our office space.

We continue to see an increase in customers choosing to pay bills online and opting to receive electronic bills. Roughly a third of our monthly revenue comes from online payments. We continue to make updates to our website, publish a quarterly newsletter called WastEd, and post to our Facebook page to communicate with the over 550 customers following us. This spring we also plan to run our Keep-it-Clean campaign to reduce contamination in our curbside commingled recycling. Thank you for allowing us to serve the citizens of central Tillamook County in 2021 and we look forward to a successful 2022.

Respectfully,

A handwritten signature in black ink, appearing to read "R. Poppe", with a long horizontal line extending to the right.

Robert Poppe
Co-owner

Tillamook County Franchise Hauler Rate Review Report

edited March 2022

Franchisee:

City Sanitary Service

	Total				Allocation method	Tillamook County franchise				Allocation method/comments
	2021 actual	7/1/22-6/30/23 projected w/o rate change	7/1/22-6/30/23 projected w/ 3% rate change	% change		2021 actual	7/1/22-6/30/23 projected w/o rate change	7/1/22-6/30/23 projected w/ 5% rate change	% change	
REVENUE										
Route collection Services	\$2,727,186	\$2,754,458	\$2,837,091	4%	Actual	\$1,348,890	\$1,362,379	\$1,430,498	6%	
Drop Box Services										
Rental revenue	\$103,945	\$105,000	\$105,000	1%	56% CC DB	\$57,170	\$58,800	\$58,800	3%	
Non-franchised revenue & pass-through revenue	\$377,130	\$399,758	\$399,758	6%	56% CC DB	\$211,193	\$223,865	\$223,865	6%	
Recycling revenues	\$12,451	\$10,000	\$10,000	-20%	Actual	\$0	\$0	\$0	#DIV/0!	
Other revenue (med waste, interest, Bay City, SCCR)	\$47,917	\$48,000	\$49,440	3%	Actual	\$40,828	\$41,000	\$43,050	5%	
Total revenue	\$3,268,628	\$3,317,216	\$3,401,290	4%		\$1,658,081	\$1,686,044	\$1,756,213	6%	
Number of regular route customers as of January 1, 2021*	3409				Actual	1818				
Number of regular route customers as of July 1, 2021*	3836				Actual	1870				
Number of regular route customers as of January 1, 2022*	3887				Actual	1833				
Regular route tonnage for 2020:	6151 tons				52% truck weights	3198.52 tons				
*Regular route customers are usually cans, carts, dumpsters, based on service listings.										
Number of drop box pulls in 2021:	1821				56% CC DB	1020				
Drop box tonnage for 2021:	4464 tons				56% truck weights	2499.84 tons				
EXPENSES										
Operational expenses										
Disposal expense (franchised) 10615 tons up 716	\$903,492	\$981,018	\$981,018	9%	52% truck weights	\$469,816	\$510,129	\$510,129	9%	
Disposal expense (other) med waste	\$1,029	\$2,000	\$2,000	94%	all city				#DIV/0!	
Recycling collection expense (all in labor)				#DIV/0!	n/a				#DIV/0!	
Recycling processing expense	\$12,765	\$17,000	\$17,000	33%	45% ccrCust.Count	\$5,744	\$7,650	\$7,650	33%	
Labor-related expenses										
Labor expense	\$539,258	\$571,613	\$571,613	6%	55% labor hours	\$296,592	\$314,387	\$314,387	6%	
Taxes, insurance	\$225,122	\$238,629	\$238,629	6%	55% labor hours	\$123,817	\$131,246	\$131,246	6%	
Other labor-related expense	\$160,465	\$170,000	\$170,000	6%	55% labor hours	\$88,255	\$93,500	\$93,500	6%	
Operations-related expenses										
Fuel	\$86,118	\$95,000	\$95,000	10%	55% labor hours	\$47,365	\$52,250	\$52,250	10%	
Repairs and Maintenance	\$27,357	\$35,000	\$35,000	28%	55% labor hours	\$15,046	\$19,250	\$19,250	28%	
Depreciation and Amortization	\$201,244	\$208,000	\$208,000	3%	55% labor hours	\$110,684	\$114,400	\$114,400	3%	
Equipment Lease and/or Rent	\$0	\$0	\$0	#DIV/0!	55% labor hours	\$0	\$0	\$0	#DIV/0!	
Property Lease and/or Rent	\$40,282	\$42,400	\$42,400	5%	55% labor hours	\$22,155	\$23,320	\$23,320	5%	
Equipment expense (eg. short-term rental) Truck Repairs	\$111,424	\$130,000	\$130,000	17%	55% labor hours	\$61,283	\$71,500	\$71,500	17%	
Insurance expense	\$74,313	\$78,000	\$78,000	5%	55% labor hours	\$40,872	\$42,900	\$42,900	5%	
Other operational expense (incl. franchise fees)	\$57,647	\$60,000	\$60,000	4%	Actual	\$2,346	\$2,350	\$2,350	0%	
Total operational expenses	\$2,440,515	\$2,628,660	\$2,628,660	8%		\$1,283,976	\$1,382,882	\$1,382,882	8%	
Number of route collection trucks as of January 1, 2021	13					13				
Number of route collection trucks as of January 1, 2022	17					13				
Number of drop box collection trucks as of January 1, 2021	5					5				
Number of drop box collection trucks as of January 1, 2022	5					5				
Administrative expense										
Management services	\$174,000	\$174,000	\$174,000	0%	53% cust. Count	\$92,220	\$92,220	\$92,220	0%	
Administrative services	\$8,090	\$10,000	\$10,000	24%	53% cust. Count	\$4,288	\$5,300	\$5,300	24%	
Postage, phones, office supplies, utilities, etc.	\$85,274	\$90,000	\$90,000	6%	53% cust. Count	\$45,195	\$47,700	\$47,700	6%	
Advertising and outreach expenses	\$11,891	\$13,000	\$13,000	9%	53% cust. Count	\$6,302	\$6,890	\$6,890	9%	
Education, Training, Publications, dues	\$4,667	\$6,000	\$6,000	29%	53% cust. Count	\$2,473	\$3,180	\$3,180	29%	
Bad debts	\$11,655	\$11,000	\$11,000	-6%	Actual	\$8,915	\$9,000	\$9,000	1%	
Other admin. Expenses	\$70,662	\$75,000	\$75,000	6%	53% cust. Count	\$37,451	\$39,750	\$39,750	6%	
Total administrative expenses	\$366,239	\$379,000	\$379,000	3%		\$196,844	\$204,040	\$204,040	4%	
Return on income before taxes (revenue - allowable costs)	\$461,875	\$309,556	\$393,630	-15%		\$177,261	\$99,121	\$169,290	-4%	
Operating margin	14.1%	9.3%	11.6%	-18%		10.7%	5.9%	9.6%	-10%	

Tillamook County franchise data only!

Current and Proposed Rates

Trash Cans/Rollcarts

	Current (32-36 gallon cans/rollcarts)	Proposed
Curbside weekly pickup	\$20.00	\$21.00
Curbside twice weekly pickup	\$40.00	\$42.00
Curbside every Other Week pickup	\$18.50	\$19.50
Curbside Once a Month pickup	\$9.25	\$9.75
Each Extra Can set out	\$6.20	\$6.50
In Yard weekly pickup	\$25.00	\$26.25
In Yard twice weekly pickup	\$50.00	\$52.50
In Yard every Other Week pickup	N/A	N/A
In Yard Once a Month pickup	N/A	N/A
Each Extra Can set out	\$6.20	\$6.50

	Current (60-65 gallon cans/rollcarts)	Proposed
Curbside weekly pickup	\$37.10	\$38.95
Curbside twice weekly pickup	\$74.20	\$77.90
Curbside every Other Week pickup	N/A	N/A
Curbside Once a Month pickup	N/A	N/A
Each Extra Can set out	N/A	N/A
In Yard weekly pickup	\$45.60	\$47.85
In Yard twice weekly pickup	\$91.20	\$95.70
In Yard every Other Week pickup	N/A	N/A
In Yard Once a Month pickup	N/A	N/A
Each Extra Can set out	N/A	N/A

	Current (90-95 gallon cans/rollcarts)	Proposed
Curbside weekly pickup	\$54.20	\$56.90
Curbside twice weekly pickup	\$108.40	\$113.80
Curbside every Other Week pickup	N/A	N/A
Curbside Once a Month pickup	N/A	N/A
Each Extra Can set out	N/A	N/A
In Yard weekly pickup	\$66.20	\$69.45
In Yard twice weekly pickup	\$132.40	\$138.90
In Yard every Other Week pickup	N/A	N/A
In Yard Once a Month pickup	N/A	N/A
Each Extra Can set out	N/A	N/A

Rental Fees

Trash Cans/Rollcarts (per month)	\$3.00	\$3.00
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Trash Cans/Rollcarts (per month)	\$3.00	\$3.00
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Trash Cans/Rollcarts (per month)	\$3.00	\$3.00
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95 Gallon CCR & Office Paper Cart 2xMonth	\$6.00	\$6.30
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Containers

	Current 1 cubic yard container	Proposed
Weekly pickup	\$96.20	\$101.00
Each additional stop per week	\$96.20	\$101.00
Rental Fees	\$18.60	\$18.60

	Current 1 1/2 cubic yard container	Proposed
Weekly pickup	\$139.20	\$146.15
Each additional stop per week	\$139.20	\$146.15
Rental Fees	\$18.60	\$18.60

	Current 2 cubic yard container	Proposed
Weekly pickup	\$177.68	\$186.55
Each additional stop per week	\$177.68	\$186.55
Rental Fees	\$18.60	\$18.60

	Current 3 cubic yard container	Proposed
Weekly pickup	N/A	
Each additional stop per week		
Rental Fees		

	Current 4 cubic yard container	Proposed
Weekly pickup	N/A	
Each additional stop per week		
Rental Fees		

	Current 5 cubic yard container	Proposed
Weekly pickup	N/A	
Each additional stop per week		
Rental Fees		

	Current 6 cubic yard container	Proposed
Weekly pickup	N/A	
Each additional stop per week		
Rental Fees		

	Current 8 cubic yard container	Proposed
Weekly pickup	N/A	
Each additional stop per week		
Rental Fees		

	Current 2 yard cont. Cardboard Recycle	Proposed
Weekly pickup	\$3.40	\$3.55
Each additional stop per week	\$22.00	\$22.15
Rental Fees	\$18.60	\$18.60

Roll-off/Drop Box containers (please list charges)

10-15 yd drop boxes	Current \$113.55 per hour proposed \$119.25	Drop Box Rent \$13 per day \$200 per month
20-30 yd drop boxes	Current \$120.00 per hour proposed \$126.00	

Extra/Additional charges (eg. Go Back, On Call, Extra Stop, NSF check, replacement, etc.): Please list!

- 1 Medical Waste \$15 minimum charge \$15/gallon Large bins \$90 max weight 60 lbs
- 2 On call service current \$9.25 per can up to \$9.75/current \$26.00 per yard up to \$27.30
- 3 \$10 NSF fee, \$15 OTP restart fee, \$25 cart return fee, \$5 refund processing fee, Minimum two weeks of no service before crediting account.
- 4 Lost roll cart replacement fee \$65
- 5 Distance charge of \$126.00 per hour for truck time if less than 3 customers per road mile or for unscheduled or extra pick ups



Dear Tillamook County Customers,

City Sanitary Service will be increasing rates for garbage service in 2022. We will be increasing residential, commercial, and drop box service rates by approximately 5% starting July 1, 2022. The base rate for weekly roadside residential service for one can will go from \$20.00 per month to \$21.00 per month. The rate for a one cubic yard container to be dumped weekly will go from \$114.80 per month to \$119.60. The hourly rate for a truck and driver will go from \$120 to \$126. We currently offer curbside commingle recycling to all county customers. Twice per month curbside recycling pick up is going up from \$9 per month to \$9.30 per month.

For those with regular service, if you are going to be gone for two consecutive weeks or more, you can contact us ahead of time to temporarily stop service and avoid being charged. If your can is not out but you did not call ahead, no credit will be extended. For on call service we must be notified by noon the day before your regular service day or your can will not be dumped.

For a full list of rates, go to our website at:
citysanitaryservice.com or call us at 503-842-6262.